

**DOMESCO
MEDICAL IMPORT EXPORT JSC**

SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom- Happiness

No: 02 /HDQT-DMC

Cao Lanh City, 18th, January 2019

**To: STATE OF SECURITIES COMMISSION OF VIETNAM (SSC)
HO CHI MINH STOCK EXCHANGE (HOSE)
SHAREHOLDERS**

*“Regarding the fluctuation of profit after tax in Q4/2018
was higher than 30.55% compare to Q4/2017”*

Base on Circular No.155/2015/TT-BTC dated 06/10/2015 of Ministry of Finance, which regulates the information disclosure on the stock market.

DOMESCO Medical Import Export JSC (Stock code: DMC) would like to clarify the fluctuation of profit after tax in Q4/2018 was higher than 30.55% compare to Q4/2017 as below:

Unit: VND

Items	Q4-2018	Q4-2017	Difference	Proportion
Net revenue	411,310,421,589	391,808,040,192	19,502,381,397	4.98%
Cost of goods	277,861,628,552	232,707,833,183	45,153,795,369	19.40%
% COG	67.56%	59.39%	8.16%	
Gross profit	133,448,793,037	159,100,207,009	(25,651,413,972)	(16.12%)
Selling & General and administrative expenses	58,712,895,220	106,883,250,509	(48,170,355,289)	(45.07%)
Profit after tax	64,939,312,399	49,744,120,075	15,195,192,324	30.55%

Although cost of goods sold (COGS) is impacted by API price increase significantly in 2018 lead to percentage of COGS to sales increase from 59.39% to 67.56% in Q4/2018, Profit after tax in Q4/2018 increased by 30.55% # 15.2 billion VND against to Q4/2017 due to selling and G&A expenses decreased sharply in comparison with the same period by 45.07% mostly caused by change in sales policy apply rebates or free or charge.

Those reasons explained why profit after tax grew significantly in Q4/2018. DOMESCO Medical Import Export JSC kindly reports to SSC, HOSE and Shareholders to notify.

Best Regards,

**DOMESCO MEDICAL IMPORT EXPORT JSC
GENERAL DIRECTOR**

- * **To:**
- As above
- Archive



Lương Thị Hương Giang